

# BRITTNEY STACY

Brittney.Stacy@gmail.com · 602-549-2488 · [LinkedIn Profile](#)

## SKILLS

- Team Leadership & Execution
- Transportation Management
- Order & Inventory Management
- Forecasting & Demand Planning
- ERP Systems (SAP, Oracle, Dynamics)
- System Development & Implementation
- Process/Product Development
- Field & Warehouse Operations
- Client & Customer Services
- JDA, OMS, WMS, TMS,
- Supplier Negotiations
- Project Management
- Cost Management
- Strategic Planning
- Data Analytics

## EDUCATION

JULY 2022

**MBA, LOUISIANA STATE UNIVERSITY – SHREVEPORT**

Entrepreneurship & Small Family Enterprises

DEC 2014

**BS, BA, MINOR, ARIZONA STATE UNIVERSITY**

Supply Chain Management, Business Communications, & Sustainability

## EXPERIENCE

MAY 2022 – PRESENT

**BUFF CITY SOAP - DIRECTOR OF SUPPLY CHAIN**

- Built & led the SC Ops & Transportation teams, scaling the company from **70 – 280 store locations**
- Implemented a TMS portal solution to convert all Vendor owned freight over to BCS contracts
- Reduced total freight costs for the organization by **\$2.0MM** in 2.5 yrs managing **350,000** shipments
- Managed **20+ Vendor & 3PL relationships** to meet product deadlines & improve service to stores
- Worked closely in 3PL WH's to determine the proper palletization and distribution method
- Sourced & distributed **33 new products** across **280 stores** with **100% OTD** for merch & go-live
- Positively impacted billing processes, capabilities, and visibility with freight ownership via EDI & ACH
- Exceeded service to FZ's by maintaining an **OTD of 96%** on orders with a satisfaction rating of **98.3%**
- Designed a new Tracking System to show **COGS & Freight financial** information by location
- Launched tableau-based system to provide metrics by carriers and package level cost details
- Developed formal SOPs for retail freight receiving & auditing, saving HQ **\$253,000** in claims
- Produced kits for new product launches & a successful store distribution strategy w/o ERP system
- Provided cost effective freight and new packaging solutions to help scale E-Commerce to **56 stores**
- Presented SC market data on product calls and field communications for FZ visibility & guidance
- Developed custom SOP ordering guidelines by Vendor, reducing costs to stores & optimizing orders
- Established MOQ functionality in current OMS while creating a proper replen process to stores
- Continuously developed new system capabilities to provide invoice data to stores & leadership
- Rolled out new company PTO Policy & Headspace for Work as an **ELT nominated lead for the company's culture committee**

## 2024

- Managed over **\$3MM** in LTL spend and **\$4MM** in Parcel spend across B2B and B2C distribution
- Distributed over **12,400** LTL shipments and **147,000** parcel packages
- Negotiated freight savings of **\$840,000 – \$490,000 or 13%** for LTL & **\$350,000 or 7.5%** for Parcel

## 2023

- Managed over **\$2.6MM** in LTL spend and **\$4MM** in Parcel spend across B2B and B2C distribution
- Distributed over **10,000** LTL shipments and **114,300** Parcel packages
- Negotiated freight savings of **\$860,000 – \$370,000 or 9%** for LTL & **\$490,000 or 20%** for Parcel

## 2022

- Managed over **\$1.5MM** in LTL spend and **\$2MM** in Parcel spend across B2B and B2C distribution
- Distributed over **5,000** LTL shipments and **60,000** Parcel packages
- Negotiated freight savings of **\$331,000 – \$156,000 or 12.8%** for LTL & **\$175,000 or 14%** for Parcel

## MAY 2021 – MAY 2022

### BUFF CITY SOAP - SR SUPPLY CHAIN MANAGER

- Led freight cost reduction initiatives, **17.3% to 14.2% per store**, & increased service to franchisees
- Created the first Freight Score Card and determined KPI for network freight savings by store/entity
- Developed and designed the first **Supply Chain Tracking Tool** to increase visibility into shipments
- Integrated all suppliers and select carriers into the tool via EDI to receive automated tracking
- Launched the new tool/dashboard across our franchise network through live training and SOPs
- Utilized new tools and score card to determine freight cost benchmark and **95% OTD** to stores
- Improved overall satisfaction with FZs by building relationships & providing top customer service
- **Nominated by Executive Leadership Team** to lead one of first Culture Groups – Work Life Balance

## JUNE 2018 – MAY 2021

### HILTI – NORTH AMERICA - MATERIALS MANAGER – DIAMOND CORING

- Managed **\$11 MM** Diamond Drilling portfolio through strong forecasting and Global Partnerships
- Increased product availability by **11%** within the first 6 months while supporting overall productivity
- Reduced obsolescence/bad goods from **\$180K to \$32K** within one year of taking over portfolio
- Reduced MOH inventory to **< 90** days to support cost reduction while maintaining **96% availability**
- Achieved the **#1 global forecast accuracy for Hilti North America** compared to Global Markets
- Delivered **70%** more product volume than PY in 2 months to support Home Depot's rental business
- Led fulfillment of a **\$2.32M PO of 7,000 lines and 1,333 tools** from U.S. to CA in one month
- Successfully managed Innovative New Product launches for the Diamond Drilling portfolio
- **Nominated member of the Emerging Leader's Program (ELP)** – findings and initiatives presented to the Executive Management Team to help support the company's customer engagement strategy during the COVID-19 pandemic

## JAN 2018 – JUN 2018

### PEPSI BOTTLING – PEPSICO - INBOUND OPERATIONS SUPERVISOR – JIT FREIGHT

- Led team of 7, across 3 regions, managing **\$125 Million in JIT** raw material freight across the U.S.
- Provided over **\$2 Million** in productivity to the business, while adding more product categories
- Managed Damage Material Request budget of **\$500K** for the year to help in meeting overall AOP
- Uphold **95% On Time Delivery** Scorecard metric among 65 production facilities across the nation
- Aid in carrier procurement and performance to monitor freight constraints for timely production
- Executed collaboration efforts with Global Procurement to determine optimal supplier sourcing

## JAN 2016 – JAN 2018

### **FRITO-LAY – PEPSICO - SUPPLY CHAIN ANALYST – PLANT TO SHELF OPTIMAZATION,**

- Led Plant Optimization conversions for Jonesboro, Cucamonga, Charlotte, and Canadian plants
- Transitioned DC and WH locations to new systems promoting **99.9%** fill rate to customers
- Maintained standard of **0** missed deliveries for the first week following conversation of the site
- Track, create and modify orders in real time at DCs ensure appropriate optimization on fleet trucks
- Analyzed product dimension data for Frito-Lay’s portfolio to optimize order picking/packing at WH
- Informally mentored more than 45 new hires as a Co-Lead for the First Five Years Program

**SEP 2014 – JAN 2016**

### **FRITO-LAY – PEPSICO - DEMAND PLANNING ANALYST – PRODUCT SUPPLY**

- Managed and supported all Frito-Lay demand planning activity across all 12 regions in U.S. & CA
- Ensured the demand forecast properly met anticipated sales volume & oversaw cross-dock activity
- Co-led QBRs with Finance to deliver business results for all national accounts and business units
- Orchestrated KQOPP meetings with Sam’s Club, Wal-Mart, Dollar General, discuss DP and Finance forecast

## **OTHER EXPERIENCE**

**MAY 2014 – AUG 2014**

### **FRITO-LAY – PEPSICO – SUPPLY CHAIN INTERN**

- Recruited from Arizona State University who had one of the top SC Programs in the country
- Successfully completed and implemented a tool to help optimize production schedules
- Diagnosed proper output at the 20+ plants across Frito-Lay’s expansive portfolio to meet sales
- Eliminated waste and downtime by reconfiguring production lines

**AUG 2010 – MAY 2014**

### **MICROCHIP TECHNOLOGY – ENGINEERING PLANNER**

- Worked within the semiconductor industry throughout college – Intern to Part Time (30 hrs)
- Managed all new BOM creation and relationships with manufacturers located in India & Taiwan
- Deployed new integrated circuits for consumers in automotive, aerospace, defense, and others